UNITED WAY OF CHARLOTTE COUNTY, INC. PORT CHARLOTTE, FLORIDA AUDITED FINANCIAL STATEMENTS MARCH 31, 2017 AND 2016

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors United Way of Charlotte County, Inc. Port Charlotte, Florida

We have audited the accompanying financial statements of United Way of Charlotte County, Inc., which comprise of the statement of financial position as of March 31, 2017 and 2016, and the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. According, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

United Way of Charlotte County, Inc. June 28, 2017 Page 2

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **United Way of Charlotte County, Inc.** as of **March 31, 2017 and 2016**, and the changes in its net assets and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

DEES & DEES, C.P.A.'s, P.A.

Port Charlotte, Florida

June 28, 2017



UNITED WAY OF CHARLOTTE COUNTY, INC. PORT CHARLOTTE, FLORIDA STATEMENT OF FINANCIAL POSITION FOR THE FISCAL YEARS ENDED MARCH 31, 2017 AND 2016

<u>ASSETS</u>	2017	2016
Current Assets Cash and cash equivalents Pledges receivable – net allowance for uncollectible pledges Prepaid expenses Endowment fund investments Total Current Assets	\$ 570,605 242,195 1,974 381,602 1,196,376	\$ 394,924 286,365 1,523 345,056 1,027,868
Noncurrent Assets Property and equipment – net of accumulated depreciation Total Noncurrent Assets Total Assets	527,352 527,352 \$1,723,728	546,832 546,832 \$1,574,700
LIABILITIES AND NET ASSETS		
Current Liabilities Accounts and taxes payable Accrued agency allocations Grants payable Security deposits Current maturities of long-term debt Total Current Liabilities	\$ 8,585 300,000 325,000 2,000 24,194 659,779	\$ 13,446 234,135 296,094 1,000 22,940 567,615
Long Term Liabilities Long-term debt – net of current maturities Total Long Term Liabilities Total Liabilities	338,975 338,975 998,754	362,842 362,842 930,457
Net Assets Unrestricted assets Temporarily restricted Total Net Assets	709,675 	632,724 11,519 644,243
Total Liabilities and Net Assets	<u>\$ 1,723,728</u>	<u>\$ 1,574,700</u>

UNITED WAY OF CHARLOTTE COUNTY, INC. PORT CHARLOTTE, FLORIDA STATEMENT OF ACTIVITIES FOR THE FISCAL YEARS ENDED MARCH 31, 2017 AND 2016

REVENUES: Contributions \$ 751,675 \$ 668,009 Grants from local governments 675,000 617,188 Donated services 142,420 125,132 Investment return, net 36,542 (7,434) Other income 5,258 4,254 Rental income 7,740 9,185 Total Unrestricted Revenues 1,618,635 1,416,334
Contributions \$ 751,675 \$ 668,009 Grants from local governments 675,000 617,188 Donated services 142,420 125,132 Investment return, net 36,542 (7,434) Other income 5,258 4,254 Rental income 7,740 9,185
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Investment return, net 36,542 (7,434) Other income 5,258 4,254 Rental income 7,740 9,185
Other income 5,258 4,254 Rental income 7,740 9,185
Rental income <u>7,740</u> <u>9,185</u>
10tal Officstricted Revenues 1,410,554
NET ASSETS RELEASED FROM RESTRICTIONS
Satisfaction of program restrictions 596,980 423,495
Total Unrestricted Revenues and Reclassifications 2,215,615 1,839,829
EXPENSES:
Program services 1,943,986 1,573,624
Management and general 116,349 116,847
Fundraising <u>78,329</u> <u>62,384</u>
Total Expenses 2,138,664 1,752,855
Change in Unrestricted Net Assets 76,951 86,974
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS
Contributions 600,760 416,190
Net assets released from restrictions (596,980) (423,495)
Change in Temporarily Restricted Net Assets3,780(7,305)
CHANGE IN NET ASSETS 80,731 79,669
NET ASSETS AT THE BEGINNING OF FISCAL YEAR 644,243 564,574
NET ASSETS AT THE END OF FISCAL YEAR \$ 724,974 \$ 644,243

UNITED WAY OF CHARLOTTE COUNTY, INC. PORT CHARLOTTE, FLORIDA STATEMENT OF FUNCTIONAL EXPENSES FOR THE FISCAL YEAR ENDED MARCH 31, 2017

	Program Services	Management and General	Fund Raising	Totals
COMPENSATION AND RELATED EXPENSES	\$ 95,128	\$ 43,240	\$ 34,592	\$ 172,960
Salaries	\$ 95,128 5,836	2,652	2,121	10,609
Employee benefits Payroll taxes	8,290	3,768	3,015	15,073
Total compensation and related expenses	109,254	49,660	39,728	198,642
Total compensation and related expenses	109,234	49,000	37,120	170,042
ALLOCATIONS AND CONTRIBUTIONS				
Agency allocation payment	309,342	-0-	-0-	309,342
Designations	-0-	-0-	-0-	-0-
Grants	1,271,980	-0-	-0-	1,271,980
Donated services	142,420	-0-	-0-	142,420
Other allocations	2,973	-0-	-0-	2,973
Total allocations and contributions	1,726,715	-0-	-0-	1,726,715
OCCUPANCY				
Building loan interest	14,707	5,253	1,051	21,011
Property insurance	1,038	371	74	1,483
Property taxes	544	195	39	778
Rental expenses	1,746	623	125	2,494
Repairs and maintenance	8,016	2,863	573	11,452
Utilities	4,826	1,724	345	6,895
Total occupancy expenses	30,877	11,029	2,207	44,113
ADIMINSTRATION	2 727	0.602	1.401	14,910
Office expense	3,727	9,692	1,491 -0-	
Professional fees	3,363	10,087 150	-0-	13,450 150
Professional development	-0-			
Marketing and advertising	9,825	8,422	9,825	28,072 15,011
Event sponsorship	-0-	-0- 411	15,011 -0-	411
Taxes, licenses and permits	-0-	-0-	-0-	28,686
Program expense	28,686		946	9,460
Dues and subscriptions	946	7,568		
Insurance	17,932	10,760	7,173 34,446	35,865 146,015
Total administrative expenses	64,479	47,090		140,013
OTHER EXPENSES				
Bank fees	-0-	1,105	-0-	1,105
Depreciation expense	12,661	4,870	1,948	19,479
Travel	0-	2,595	-0-	2,595
Total other expenses	12,661	8,570	1,948	23,179
Total other expenses	12,001			
Total functional expenses	<u>\$1,943,986</u>	<u>\$ 116,349</u>	<u>\$ 78,329</u>	<u>\$2,138,664</u>

UNITED WAY OF CHARLOTTE COUNTY, INC. PORT CHARLOTTE, FLORIDA STATEMENT OF FUNCTIONAL EXPENSES FOR THE FISCAL YEAR ENDED MARCH 31, 2016

	Program	Management	Fund	
	Services	and General	Raising	Totals
COMPENSATION AND RELATED EXPENSES		-		
Salaries	\$ 77,856	\$ 35,389	\$ 28,311	\$ 141,556
Employee benefits	5,230	2,378	1,902	9,510
Payroll taxes	6,570	2,987	2,389	11,946
Total compensation and related expenses	89,656	40,754	32,602	163,012
•				
ALLOCATIONS AND CONTRIBUTIONS				
Agency allocation payment	234,135	-0-	-0-	234,135
Designations	764	-0-	-0-	764
Grants	1,040,683	-0-	-0-	1,040,683
Donated services	125,132	-0-	-0-	125,132
Other allocations	2,080			2,080
Total allocations and contributions	1,402,794			1,402,794
OCCUPANCY				
Building loan interest	16,144	5,766	1,153	23,063
Property insurance	1,031	368	74	1,473
Property taxes	545	194	39	778
Rental expenses	1,530	546	109	2,185
Repairs and maintenance	8,042	2,872	574	11,488
Utilities	4,730	1,689	338	6,757
Total occupancy expenses	32,022	11,435	2,287	45,744
A DAY AD ACTOR ACTION				
ADIMINSTRATION	5.966	15 251	2 246	22.462
Office expense	5,866	15,251	2,346	23,463
Professional fees	3,437	10,313	-0-	13,750
Professional development	-0-	503	-0- 7.530	503
Marketing and advertising	7,347	6,480	7,529	21,356
Event sponsorship	-0-	340	8,079	8,419
Taxes, licenses and permits	-0-	-0-	-0-	-0-
Program expense	2,703	-0-	-0-	2,703
Dues and subscriptions	1,278	10,228	1,278	12,784
Insurance	<u>15,742</u>	9,445	6,297	31,484
Total administrative expenses	36,373	52,560	25,529	114,462
OTHER EVERNOES				
OTHER EXPENSES	-0-	4,850	-0-	4,850
Bank fees	-0- 12,779	4,830 4,915	1,966	19,660
Depreciation expense	fil age		1.53	2,333
Travel	<u>-0-</u>	2,333	<u>-0-</u>	
Total other expenses	12,779	12,098	1,966	26,843
Total functional expenses	<u>\$1,573,624</u>	<u>\$ 116,847</u>	<u>\$ 62,384</u>	<u>\$1,752,855</u>

UNITED WAY OF CHARLOTTE COUNTY, INC. PORT CHARLOTTE, FLORIDA STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED MARCH 31, 2017 AND 2016

CASH FLOWS FROM OPERATING ACTIVITIES:		2017	-	2016
CHANGE IN NET ASSETS	\$	80,731	\$	79,669
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by (Used In) Operating Activities:				
Depreciation		19,479		19,660
Investment return, net		(36,542)		7,434
(Increase) decrease in operating assets:		(30,342)		7,757
Pledges receivable, net		44,170		(1,316)
Prepaid expenses		(451)		2
Increases (decrease) in operating liabilities:		(== =)		=
Accounts payable		(4,865)		4,552
Security deposits		1,000		1,000
Grants payable		28,907		441
Accrued agency allocations		65,865		(41,038)
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	_	198,294		70,404
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchases of equipment	_	-0-		(5,588)
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	-	-0-	-	(5,588)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Mortgage principal payments	_	(22,613)		(22,599)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	_	(22,613)		(22,559)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		175,681		42,217
CASH AND CASH EQUIVALENTS – AT BEGINNING OF FISCAL YEAR		394,924		352,707
CASH AND CASH EQUIVALENTS – AT END OF FISCAL YEAR	<u>\$</u>	570,605	<u>\$</u>	<u>394,924</u>

Note 1 – Summary of Significant Accounting Policies

Organization and Nature of Activities

United Way of Charlotte County, Inc. (the "Organization") was incorporated as a Florida not-for-profit corporation on March 18, 1966. The Organization is affiliated with the United Way of America and its mission is "to enhance the quality of life in Charlotte County; to assess, on a continuing basis, the need for human service programs; to seek solutions to human problems; to assist in the development of new or expansion or modification of existing human service programs; to promote preventive activities, and foster cooperation among local, state and national agencies serving the community." The Organization's support comes primarily from business and individual donors' contributions and volunteer services.

The Organization, operates as a nonprofit organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes.

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board for Not-for-Profit Organizations. The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The Organization had no permanently restricted net assets at March 31, 2017 and 2016.

Donated Investments and Property and Equipment

Donated marketable securities and other non-cash donations are recorded as contributions at the estimated fair values at the date of donation.

Donated Services

The Organization pays for most services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific assistance programs, campaign solicitations, and various committee assignments. The Organization received more than 6,054 and 5,424 volunteer hours during 2017 and 2016, respectively. For the years ended March 31, 2017 and 2016 the Organization recorded donated services of \$142,420 and \$125,132, respectively.

Cash Equivalents

The Organization considers all monies in banks and unrestricted highly liquid investments if any, with an initial maturity of three months or less to be cash equivalents.

Investments

The Organization reports investments in marketable securities with readily determinable fair values and all other investments in debt securities at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

Note 1 – Summary of Significant Accounting Policies (Continued)

Investments (continued)

The Organization has adopted an investment endowment policy to grow this fund so that the annual earnings will cover the annual operating expenses. Any withdrawal from this fund requires approval of the Board of Directors. Donor funds committed for agency allocations and grants are invested conservatively, so as to achieve return objectives with minimal risk. Endowment funds from contributions not related to the Organization's annual fundraising campaign are invested in a manner to produce acceptable results, as approved by the Board of Directors, while assuming a prudent level of investment risk. The Organization's policies adhere to Florida's Uniform Management of Institutional Funds Act which has been updated to conform to a majority of the National Uniform Prudent Management of Institutional Funds Act of 2006.

Pledges Receivable

Annual United Way campaign contributions are generally available for unrestricted use unless restricted by the donor. Unconditional pledges are reflected as current contributions. The majority of pledges are received from Charlotte County business entities, employees of those businesses through payroll deduction plans and direct contributions by individuals. An allowance for uncollectible pledges is provided based on management's evaluation of potential uncollectible receivables at fiscal year end.

Property and Equipment

Property and equipment are recorded at cost when purchased or at estimated fair value at the date of donation. Depreciation is provided using the straight-line method over the estimated useful lives of the assets.

Restricted and Unrestricted Revenue and Support

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restriction. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restrictions expire in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Note 1 – Summary of Significant Accounting Policies (Continued)

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Concentrations of Credit Risk

Financial instruments that potentially subject the Organization to credit risk currently include cash, pledges receivables and various investments.

The Organization maintains its cash in accounts at financial institutions in Charlotte County, Florida. Accounts at each commercial banking institution are insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000. At March 31, 2017 and 2016, accounts at these institutions were fully insured.

Accounts with a financial services company consisted of interest-bearing cash investment accounts, stocks and mutual funds. Accounts at the financial services company are insured by the Securities Investor Protection Corporation ("SIPC") up to \$500,000. The Organization's investments are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

The United Way received an estimated 20% of its total campaign pledge revenue for the fiscal years ended March 31, 2017 and 2016 respectively, from a major corporate contributor. Management believes this contributor will continue its support of United Way in the foreseeable future. However, a reduction in amounts received from this contributor, or in pledge contribution revenue in general, could result in a reduction of amounts available for agency allocations.

Income Taxes

The Organization is a not-for-profit corporation and is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. It qualifies for the charitable contribution deduction under Section 170(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2).

The Organization adopted Accounting Standards Codification ASC 740-10, *Income Taxes* as it relates to uncertain tax positions, and has evaluated its tax positions taken for all open tax years. Currently the 2014, 2015, and 2016 tax years are open and subject to examination by the Internal Revenue Services. However, the Organization is not currently under audit nor has the Organization been contacted by any tax jurisdiction.

Based on an evaluation of the Organization's tax positions, management believes all positions taken would be upheld under an examination. Therefore, no provision for the effects of uncertain tax positions has been recorded for the years ended March 31, 2017 and 2016.

Note 1 – Summary of Significant Accounting Policies (Continued)

Reclassifications

Certain items in the 2016 comparative totals have been reclassified to conform to the 2017 presentation.

Subsequent Events

The Organization has evaluated subsequent events and transactions after March 31, 2017 through June 28, 2017, the date the financial statements were available to be issued.

Note 2 - Cash and Cash Equivalents and Certificates of Deposit

Cash included the following at March 31, 2017 and 2016:

	2017	2016	
Petty Cash	\$ 1	\$ 71	1
Checking Accounts	245,266	96,563	
Money Market Funds	325,338	298,290	0
	\$ 570,605	\$ 394,924	4

Note 3 – Pledges Receivable

Pledges receivable basically relate to the Organization's annual campaign. The allowance for uncollectible pledges is determined by management based primarily on historical collection experience. Pledges receivable and the allowance for uncollectible pledges at March 31, 2017 and 2016 are summarized as follows:

	Gross	Allowance for		Net Pledges		
	Pledges	Uncollectible		Uncollectible		Receivable
	Receivable	Ple	dges			
At March 31, 2017	\$ 245,195	\$	3,000	\$ 242,195		
At March 31, 2016	\$ 289,365	\$	3,000	\$ 286,365		

Note 4 - Endowment Fund

United Way of Charlotte County established an Endowment Fund in 2003. The Board adopted goal is to grow this fund so that the annual earnings will cover the annual operating expenses. Any withdrawal from this fund requires approval of the Board of Directors.

These funds may be used, with Board approval, for major capital expenses as well as an urgent budget shortfall, if this were to arise. Every effort should be made to repay the budget shortfall withdrawal.

The Board will have an Endowment Committee that will work with staff in developing a plan for the Donation and Giving opportunities.

Note 4 – Endowment Fund Investments (Continued)

The following schedule summarizes the Organization's investment return at March 31, 2017.

Interest and dividends, reinvested	\$	10,899
Net unrealized gain		25,693
Investment fees	-	(50)
Total investment return, net	\$	36,542

Note 5 - Property and Equipment

Property and equipment at March 31, 2017 is summarized as follows:

	Estimated	Cos	t or Basis		Accumulated		Book
	Life (Years)			De	preciation	V	alue
Office building	15	\$	671,963	\$	(151,095)	\$	520,868
Furniture & fixtures	5 - 7		14,432		(12,874)		1,558
Computer hardware	5		14,697		(12,173)		2,524
Computer software	3 - 5		3,800		(3,800)		-0-
Leasehold improvements	15		9,700		(7,298)_		2,402
		\$	714,592	\$	(187,240)	\$	527,352

Property and equipment at March 31, 2016 is summarized as follows:

	Estimated Life (Years)	Cost or Basis	Accumulated Depreciation	Net Book Value
Office building	15	\$ 671,963	\$(133,865)	\$ 538,098
Furniture & fixtures	5 - 7	14,432	(12,393)	2,039
Computer hardware	5	14,697	(11,050)	3,647
Computer software	3 - 5	3,800	(3,800)	-0-
Leasehold improvements	15	9,700	(6,652)	3,048
		\$ 714,592	\$ (167,760)	\$ 546,832

Depreciation of \$19,479 and \$19,960 for the fiscal years ended March 31, 2017 and 2016, respectively, was charged entirely to expense.

Note 6 – Long Term Debt

On June 25, 2008, the Organization obtained a commercial mortgage related to its purchase of the office building in the Murdock Professional Center. This commercial mortgage is for \$510,000 and is secured by the building. The note is a 20 year mortgage at a fixed interest rate of 5.52%, with a monthly payment of \$3,635 including principal and interest.

Principal maturities of the mortgage payable during the next five years and thereafter are estimated as follows:

Year ended March 31, 2018	\$	24,194
Year ended March 31, 2019		25,564
Year ended March 31, 2020		26,979
Year ended March 31, 2021		28,571
Year ended March 31, 2022		30,156
March 31, 2022 and thereafter	2	27,705
	\$ 3	63,169

Note 7 – Temporarily Restricted Net Assets

Temporarily restricted net assets at March 31, 2017 and 2016 include the following:

	2017	2016		
Publix Assistance	\$ 4,638	\$ 8,200		
Season of Sharing	10,661	3,319		
	\$ 15,299	\$ 11,519		

Note 8 - Pension Plan

The Organization offers employees, who meet certain eligibility requirements, a pension arrangement. The Organization's contributions are based on 7% of an employee's salary. The Organization's pension expense for the fiscal years ended March 31, 2017 and 2016 was \$10,609 and \$9,510, respectively.

Note 9 - Commitments

One of the purposes of the Organization is to provide funding to eligible charities and community agencies for the benefit of Charlotte County citizens. The Organization's allocation committee reviews requests for such funding and recommends funding amounts to the Organization's board of directors. The approved funding to eligible charities and community agencies is generally paid on a monthly basis during the subsequent fiscal year. The accrued agency allocations of \$300,000 at March 31, 2017 will be paid from June 2017 to March 2018. The accrued agency allocations of \$234,135 at March 31, 2016, were paid from June 2016 to March 2017.

For the fiscal year ended March 31, 2017, the Organization received and was committed to allocate grant funds totaling \$25,000 from the City of Punta Gorda and \$650,000 from Charlotte County, to eligible charities and community agencies for the benefit of Charlotte County citizens. As of March 31, 2017, \$350,000 of this was paid out and the remaining \$325,000 is recorded as a grant payable at March 31, 2016. For the fiscal year ended March 31, 2016 the Organization received and was committed to allocate grant funds totaling \$25,000, from the City of Punta Gorda and \$592,188 to eligible charities and community agencies for the benefit of Charlotte County citizens. As of March 31, 2016, \$321,094 of this was paid out, and the remaining \$296,094 was recorded as a grant payable at March 31, 2016.

Note 10 - Statement of Cash Flows

The Organization did not participate in any non-cash investing and financing activities during the fiscal years ended March 31, 2017 and 2016 and no payments relating to income taxes were made during these fiscal years. During the fiscal years ended March 31, 2017 and 2016, payments made for interest expense totaled \$21,011 and \$23,063 respectively.

Note 11 - Fair Value Measurements

Financial Accounting Standards Codification (ASC) 820-10-50, Fair Value Measurements and Disclosures, established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC 820-10-50 are described below:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.
- Level 2 Inputs to the valuation methodology included:
 - Quoted prices for similar assets or liabilities in active markets;
 - Quoted prices for identical or similar assets or liabilities in inactive markets;
 - Inputs other than quoted prices that are observable for the asset or liability;
 - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets and liabilities measured at fair value. There have been no changes in the methodologies used at March 31, 2017.

Mutual Funds: Valued at the net asset value ("NAV") of the shares held at year end.

<u>Equity Securities</u>: Valued at the closing price reported on the active market on which the individual securities are traded.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Note 11 - Fair Value Measurements (Continued)

The following table sets forth by level, within the fair value hierarchy, the Organization's financial instruments at fair value as of March 31, 2017:

	Level 1	Level 2	Level 3	Total
Money Market Funds	\$ 26,798	\$ -0-	\$ -0-	\$ 26,798
Mutual Funds	173,547	-0-	-0-	173,547
Equity Securities	181,257	0-	0-	181,257
Total Investments at Fair Value	<u>\$ 381,602</u>	<u>\$ -0-</u>	<u>\$ -0-</u>	<u>\$ 381,602</u>

The following table sets forth by level, within the fair value hierarchy, the Organization's financial instruments at fair value as of March 31, 2016:

	-	Level 1	_Le	vel 2	_Le	vel 3	-	Total
Money Market Funds	\$	5,905	\$	-0-	\$	-0-	\$	5,905
Mutual Funds		174,820		-0-		-0-		174,820
Equity Securities	8	164,331		-0-	-	-0-		164,331
Total Investments at Fair Value	\$	345,056	\$	-0-	\$	-0-	<u>\$</u>	345,056

Level 3 Gains and Losses

The table below sets forth a summary of changes in the fair value of the Organization's Level 3 instruments for the year ended March 31, 2016:

Balance, beginning of year	\$ 22,185
Proceeds from disposition	(14,425)
Net realized loss	(7,760)
Balance, end of year	<u>\$ -0-</u>